## Why our Pack participates in the Popcorn program

This program can be an integral part of our scouting program. It provides opportunities and teaches skills that are consistent with the goals of scouting.

- Your boy will learn to set goals and then decide on actions to achieve those goals. He will learn the joy in surpassing a goal.
- He will practice approaching and talking with a wide variety of people. He will learn how to speak up and look people in the eye.
- He will learn how to accept rejection and how to persevere until successful. He will learn how to adapt his approach to different situations.
- He will learn that to communicate he must know what he is going to say. He must learn the product and then inform others about it. Knowledge inspires confidence.
- He will learn how to count money and how to do math in his head to that he gives back the correct change.
- He will learn that you are there to support and encourage him, but that his results are up to him.
- He will surpass your expectations of what you think he can do.
- He will participate in a fund raiser where 60% of sales support scouting operations. (Yes, this reason is listed last. At its heart, it is much more than just selling popcorn: this program is about scouting and its potential to teach boys life lessons.)